## Market Totals > Market Summary Item Summary

This is the number of 2022 weddings, average amount spent, and total sales for each item (product or service) we track. This includes weddings that originate and travel into this market.

## 182

2022 WEDDINGS
\$18,184
2022 AVG SPEND
\$3,309,488
2022 TOTAL SALES

| Category Item | Est Weddings | Avg Spend | Median Spend | Total Sales |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Market Totals |  |  |  |  |
| Market Summary | 182 | $\$ 18,184$ | $*$ | $\$ 3,309,488$ |

## Attire \& Accessories

| Dress Accessories | 22 | $\$ 246$ | $*$ | $\$ 5,412$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Tuxedo/suit/other Accessories | 18 | $\$ 110$ | $*$ | $\$ 1,980$ |
| Tuxedo/suit/other Rent/purchase | 20 | $\$ 261$ | $*$ | $\$ 5,220$ |
| Wedding Dress | 22 | $\$ 1,478$ | $*$ | $\$ 32,516$ |
| Bakery |  |  |  |  |
| Wedding Cake/dessert | 137 | $\$ 477$ | $*$ | $\$ 65,349$ |
| Beauty \& Spa | 127 | $\$ 81$ | $*$ | $\$ 10,287$ |
| Hair Service | 98 | $\$ 67$ | $*$ | $\$ 6,566$ |
| Makeup Service |  |  |  |  |


| Manicure \& Pedicure | 113 | \$52 | * | \$5,876 |
| :---: | :---: | :---: | :---: | :---: |
| Entertainment |  |  |  |  |
| DJ/MC | 109 | \$900 | * | \$98,100 |
| Entertainment lighting | 84 | \$385 | * | \$32,340 |
| Live Band | 24 | \$2,290 | * | \$54,960 |
| Musician/s, Soloist, or Ensemble | 29 | \$796 | * | \$23,084 |


| Event Venue |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Wedding Venue Bar Service | 95 | $\$ 2,514$ | $*$ | $\$ 238,830$ |  |
| Wedding Venue Food Service | 140 | $\$ 4,886$ | $*$ | $\$ 5,424$ | $*$ |
| Wedding Venue Location | 133 | $\$ 1,798$ | $*$ | $\$ 721,392$ |  |
| Wedding Venue Rentals | 109 |  | $\$ 195,982$ |  |  |

Flowers \& Decorations

| Bouquets | 137 | \$402 | * | \$55,074 |
| :---: | :---: | :---: | :---: | :---: |
| Boutonnieres, Corsages | 118 | \$180 | * | \$21,240 |
| Wedding Venue Accessories | 20 | \$328 | * | \$6,560 |
| Wedding Venue Decorations | 137 | \$521 | * | \$71,377 |
| Wedding Venue Flowers \& Arrangements | 129 | \$600 | * | \$77,400 |
| Wedding Venue Table Centerpieces | 135 | \$368 | * | \$49,680 |

Gifts \& Favors

| Gift/s for Attendants | 18 | \$104 | * | \$1,872 |
| :---: | :---: | :---: | :---: | :---: |
| Gift/s for Parents | 18 | \$133 | * | \$2,394 |
| Tips (for all services) | 131 | \$413 | * | \$54,103 |
| Wedding Favors | 18 | \$209 | * | \$3,762 |
| Invitations |  |  |  |  |
| Ceremony Programs | 18 | \$118 | * | \$2,124 |
| Engagement Announcements | 18 | \$103 | * | \$1,854 |
| Guest Book | 18 | \$55 | * | \$990 |


| Invitations \& Reply Cards | 20 | $\$ 194$ | $*$ | $\$ 92,880$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Postage | 20 | $\$ 18$ | $*$ | $*$ | $\$ 1,840$ |
| Reception Menus | 18 | $\$ 104$ | $*$ | $\$ 2,070$ |  |
| Save the Date Cards | 18 | $\$ 79$ | $\$$ | $*$ | $\$ 1,872$ |
| Table Name and Escort/place Cards | $\$ 1,422$ |  |  |  |  |
| Thank You Cards | 20 |  | $\$ 1,680$ |  |  |


| Jewelry |  | 18 | $\$ 184$ | $*$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Bracelet | 18 | $\$ 173$ | $*$ | $\$ 3,312$ |  |
| Earrings | 18 | $\$ 3,734$ | $*$ | $\$ 3,114$ |  |
| Engagement Ring | 18 | $\$ 229$ | $*$ | $\$ 67,212$ |  |
| Necklace | 18 | $\$ 848$ | $*$ | $\$ 4,122$ |  |
| Wedding ring/band for Partner 1 | 22 | $\$ 505$ | $*$ | $\$ 15,264$ |  |
| Wedding ring/band for Partner 2 |  |  |  |  |  |

## Officiant

Officiant 115 * \$247 \$28,405

Other Events
Rehearsal Dinner $89 \quad \$ 705 \quad$ * $\quad \$ 62,745$

Other Items
Hotel Room for After Reception

89
$\$ 399$ *
$\$ 35,511$
Photography \& Video

| Digital or Photo cd/dvd | 60 | \$277 | * | \$16,620 |
| :---: | :---: | :---: | :---: | :---: |
| Engagement Session | 18 | \$369 | * | \$6,642 |
| Photo Booth | 31 | \$394 | * | \$12,214 |
| Prints and/or Enlargements | 71 | \$293 | * | \$20,803 |
| Wedding Photographer | 137 | \$2,022 | * | \$277,014 |
| Wedding Videographer | 53 | \$1,445 | * | \$76,585 |
| Wedding album/s or photo book/s | 53 | \$512 | * | \$27,136 |

Planner/Coordinator

| Hourly Services | 18 | $\$ 1,714$ | $*$ | $\$ 30,852$ |
| :--- | :---: | :---: | :---: | :---: |
| Wedding Coordinator | 22 | $\$ 1,528$ | $*$ | $\$ 33,616$ |
| Wedding Planner | 18 | $\$ 3,046$ | $*$ | $\$ 54,828$ |

Transportation

| Limo Rental | 27 | $\$ 491$ | $*$ | $\$ 13,257$ |
| :--- | :---: | :---: | :---: | :---: |
| Other Transportation | 27 | $\$ 822$ | $*$ | $\$ 22,194$ |

## Note About Average Spending

Products; The average amount shown is based on spending of couples getting married, not prices. This includes purchases of both new and pre-owned items.

Services; The average amount shown is based on spending of couples getting married, not vendor prices. This includes purchases of services from professionals, someone that simply provides the service, or a hired family member or friend.

